



Results Q2 2026

July 2026

| A¹ Group

Cautionary statement

This presentation contains forward-looking statements. These forward-looking statements are usually accompanied by words such as ›believe‹, ›intend‹, ›anticipate‹, ›plan‹, ›expect‹ and similar expressions or by ›outlook‹. Actual events may differ materially from those anticipated in these forward-looking statements as a result of a number of factors. Forward-looking statements involve inherent risks and uncertainties. A number of important factors could cause actual results or outcomes to differ materially from those expressed in any forward-looking statement. Neither Telekom Austria AG nor the A1 Group nor any other person accepts any liability for any such forward-looking statements. A1 Group will not update these forward-looking statements, whether due to changed factual circumstances, changes in assumptions or expectations.

Alternative performance measures are used to describe the operational performance. Please therefore also refer to the financial information presented in the Consolidated Financial Statements, as well as the reconciliation tables provided in the Earnings Release. This presentation was created with care and all data has been checked conscientiously. Nevertheless, the possibility of layout and printing errors cannot be excluded. The use of automated calculation systems may give rise to rounding differences.

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'International' comprises the segments Bulgaria, Croatia, Belarus, Slovenia, Serbia and North Macedonia and since Q1 2025 also includes A1 Digital in this view.

Highlights

KEY FIGURES H1 2026

^
+4.1%
EUR 2,795 mn
Total revenues
+4.2%
EUR 1,429 mn
Q2 2026

^
+4.2%
EUR 1,098 mn
EBITDA (excl. restructuring)
+4.3%
EUR 562 mn
Q2 2026

∨
-3.6%
EUR 374 mn
CAPEX

^
+0.7%
EUR 335 mn
Free cash flow

Market highlights

- Growth in all service revenue categories* in Q2 '26
- Beneficial core OPEX development in Austria in Q2 '26
- B2C non-core gross service revenue growth of 24% in H1 '26 yoy
- Starting with a sovereign AI stack for further growth

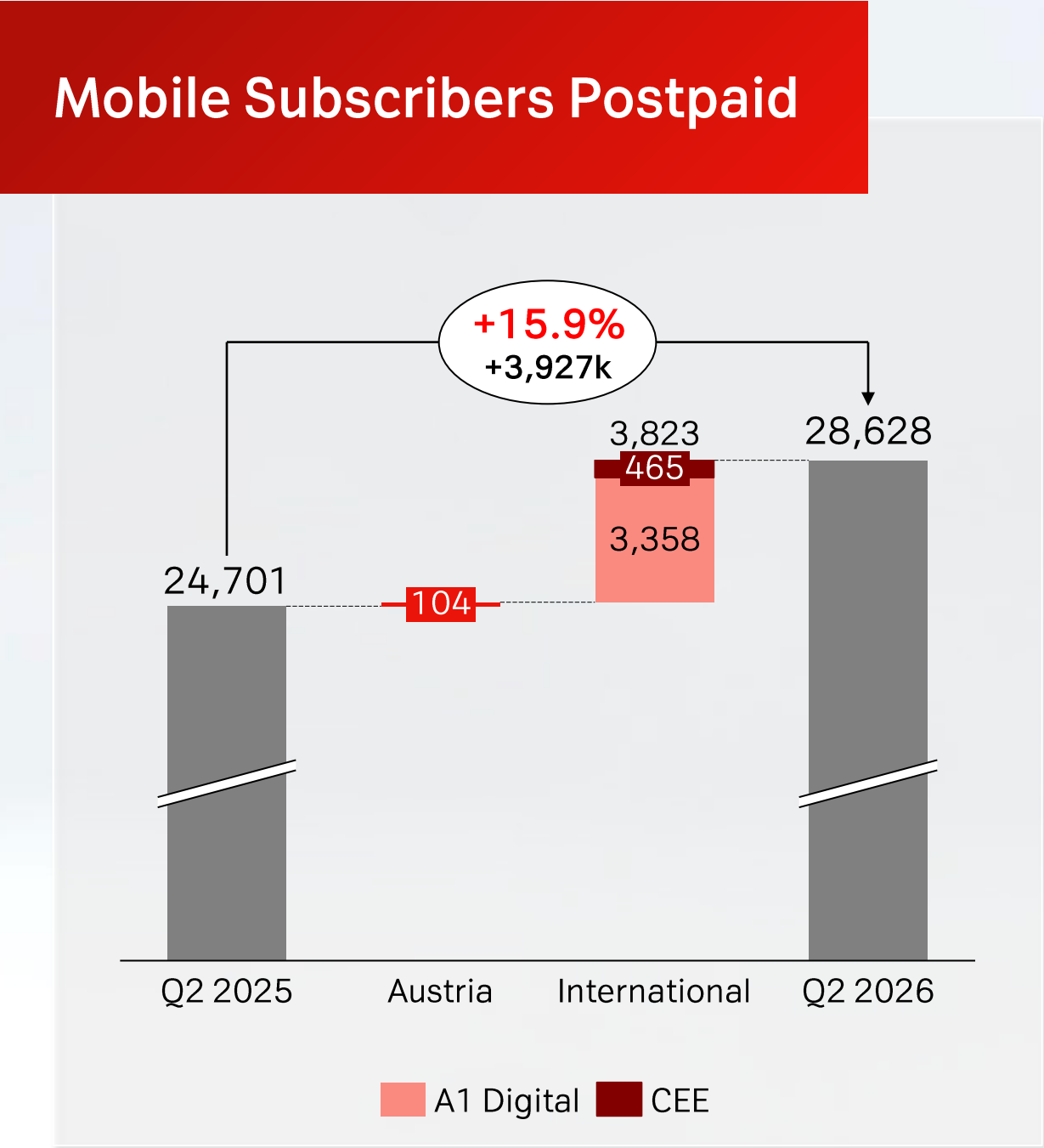
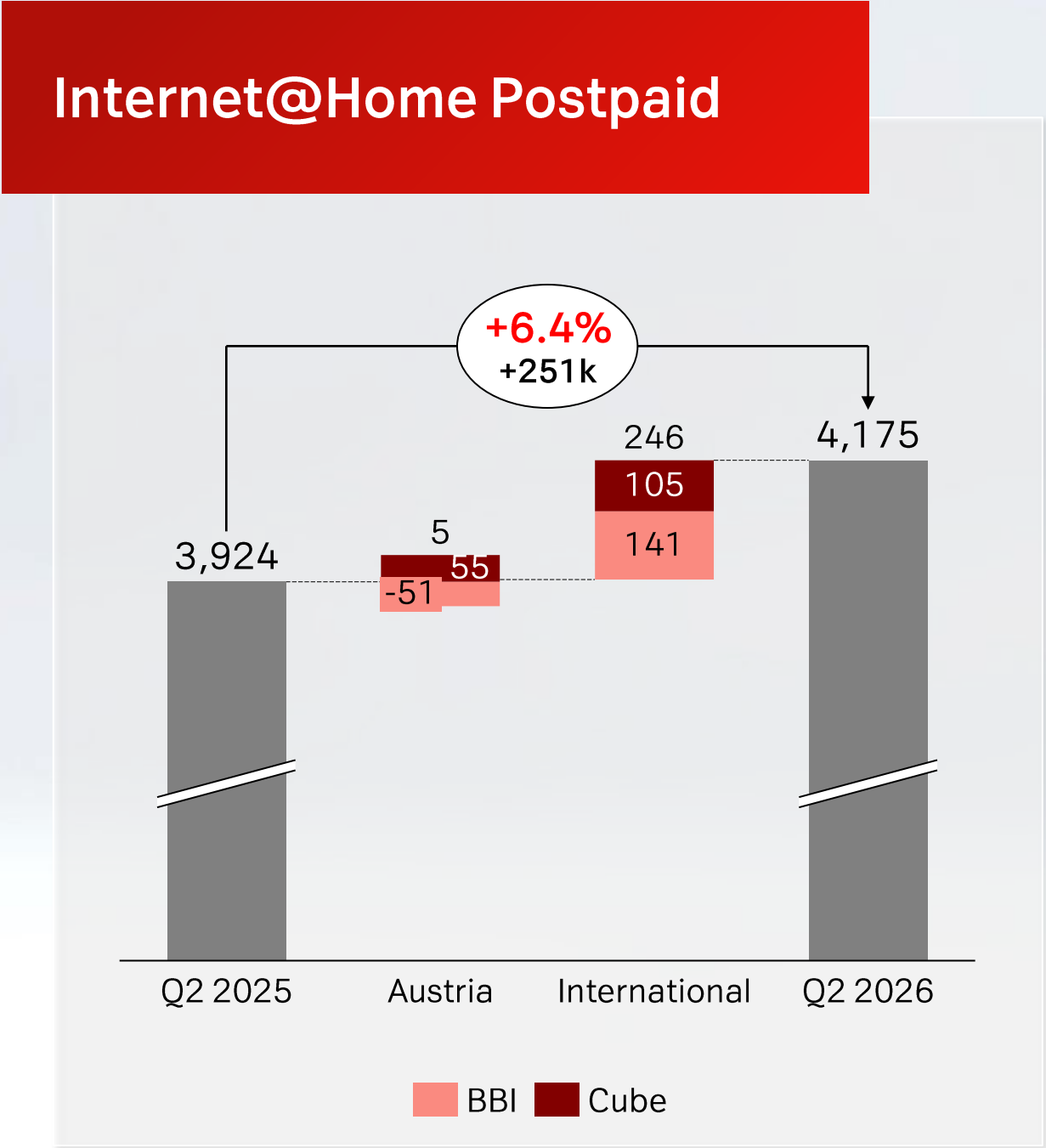
Outlook 2026

- Total revenue growth: +2-3% yoy
- CAPEX excl. spectrum ~ EUR 750 mn

* excl. fixed voice

3 Percentage changes: year-on-year growth

Customer development

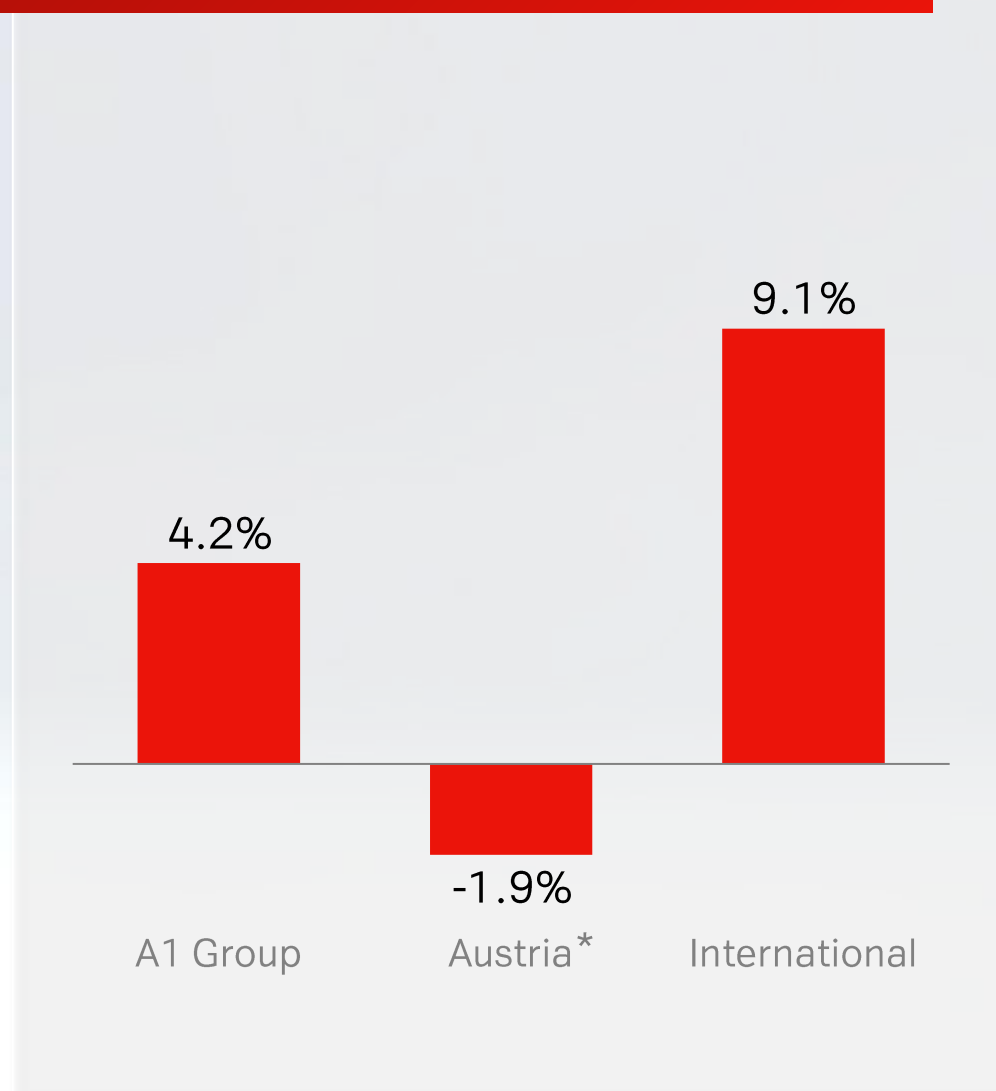


4 International incl. Bulgaria, Croatia, Belarus, Slovenia, Serbia, Macedonia + A1 Digital
Internet@Home incl. fixed broadband internet (BBI), mobile Wifi router

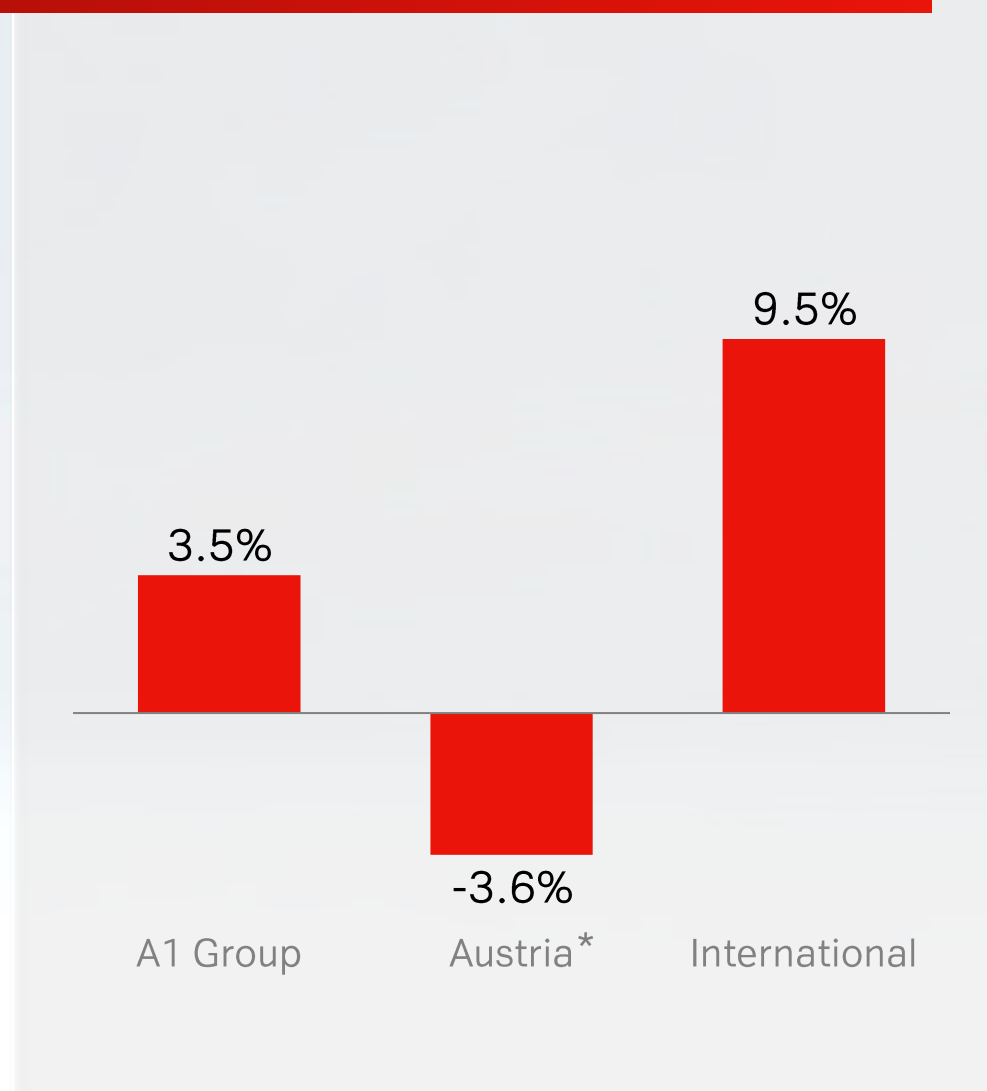


Main Financials Q2 2026

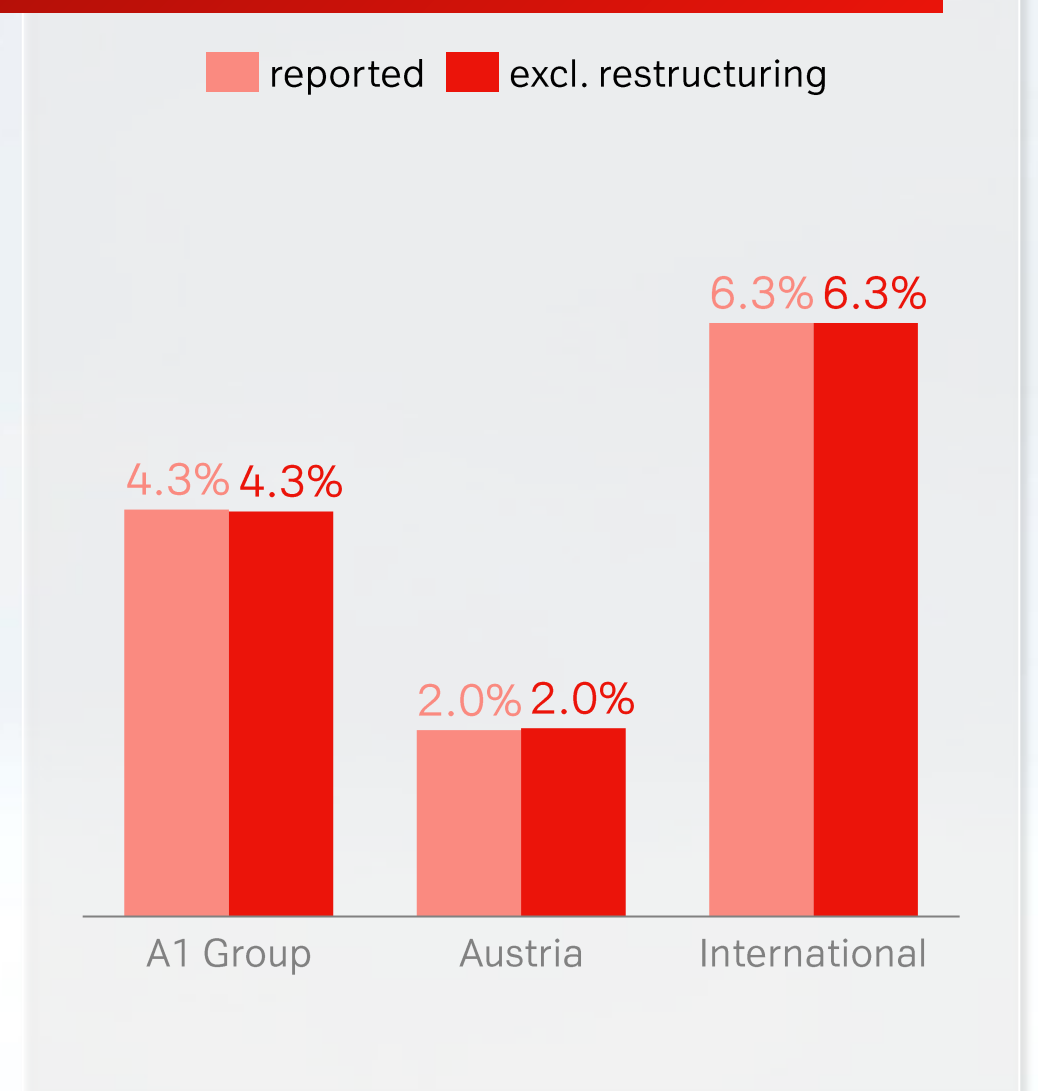
Total Revenues EUR 1,429 mn



Service Revenues EUR 1,185 mn

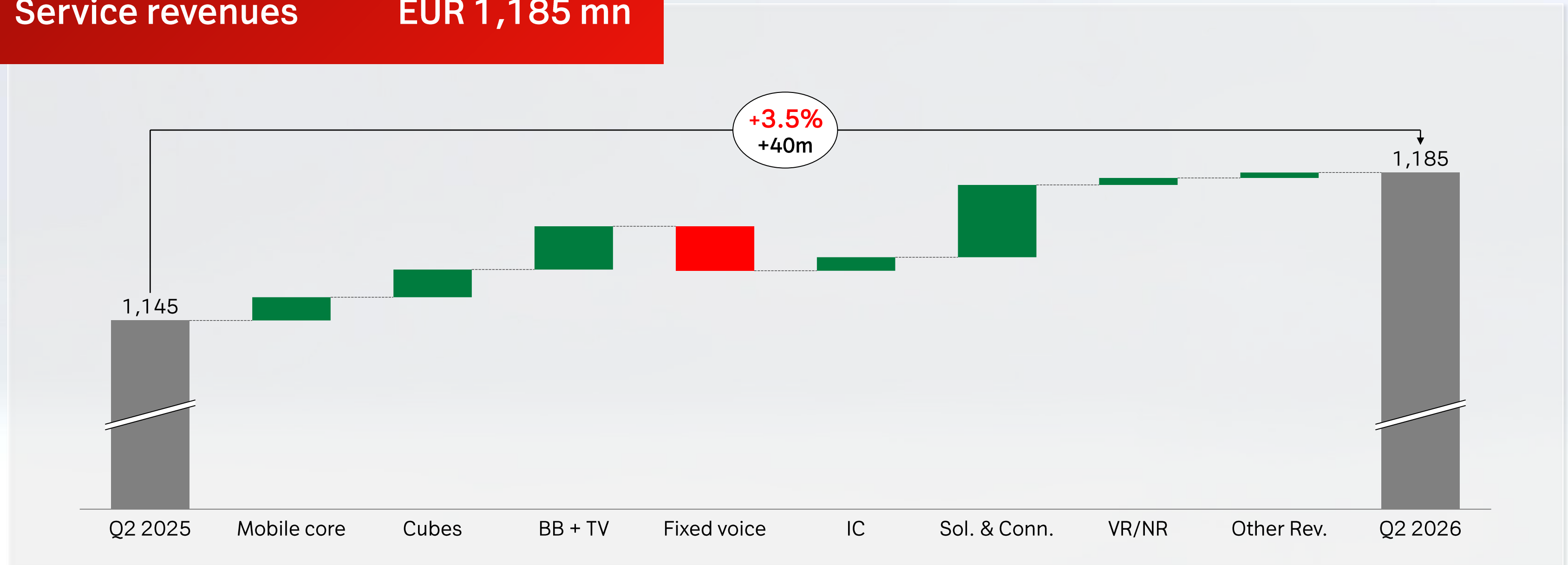


EBITDA excl. restructuring EUR 562 mn

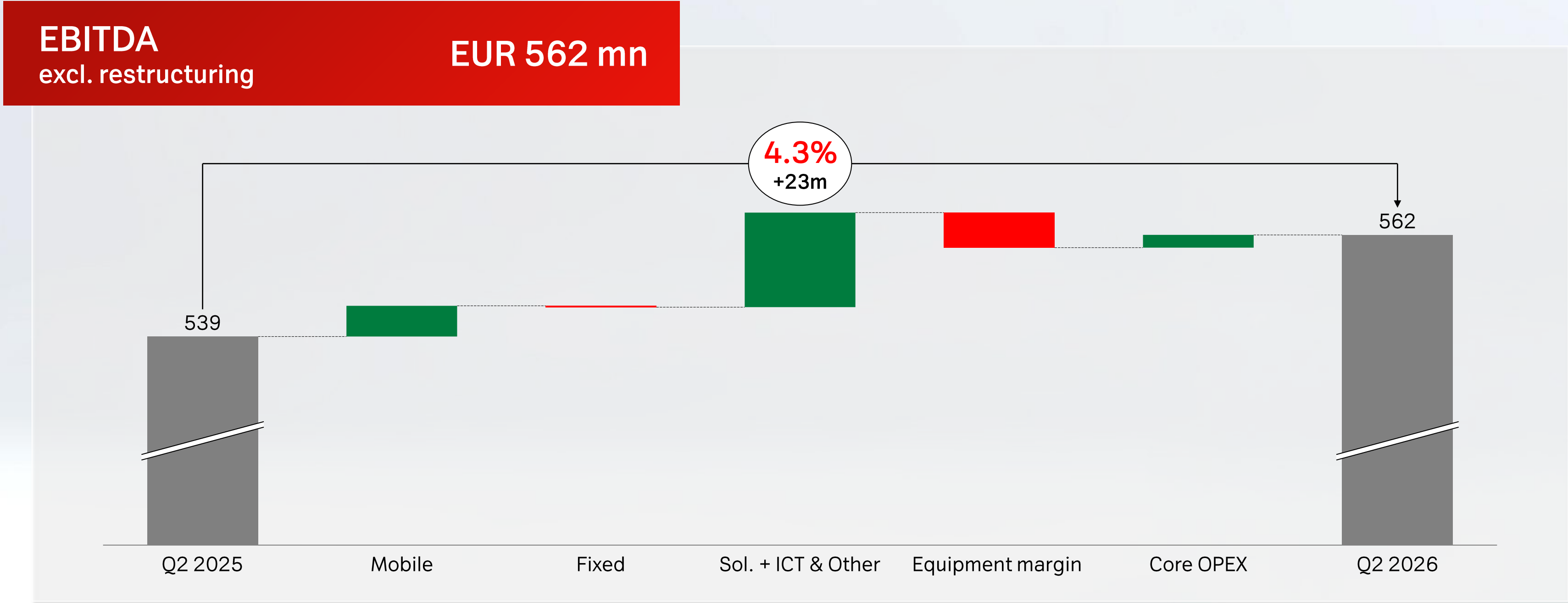


Q2 2026: Growth in all service revenue categories except Voice

Service revenues EUR 1,185 mn



Q2 2026: EBITDA growth driven by service revenues and cost control



Mobile: Retail mobile service revenues + visitor and national roaming + IC margin mobile – roaming costs
Fixed: Retail fixed service revenues + IC margin fixed
Sol. + ICT & Other: Solutions & connectivity + Other + IC margin other
7 No one-off effects recorded in Q2 2026 and Q2 2025



Free Cash Flow

in EUR mn	Q2 2026	Q2 2025	Δ	H1 2026	H1 2025	Δ
EBITDA	544	521	4.3%	1,044	999	4.4%
Restructuring	18	18	-0.1%	55	55	-0.4%
Lease paid	-105	-101	4.4%	-214	-205	4.5%
Income taxes paid	-42	-33	27.7%	-61	-50	23.4%
Net interest paid	15	4	n.m.	23	9	144.9%
Change working capital & other changes	-121	-41	192.2%	-126	-51	147.9%
CAPEX	-210	-166	26.8%	-374	-387	-3.6%
Social plans new funded	0	-24	n.a.	-12	-39	-69.4%
Free cash flow	100	179	-44.3%	335	333	0.7%
FCF/revenues	7.0%	13.1%	-6.1pp	12.0%	12.4%	-0.4pp

in H1 2026

- Better operational result, net interest, lower social plan funding and CAPEX
- Offset predominantly by less favorable development of working capital and other changes:
 - EUR 50 mn spectrum payment in June 2026 (2nd tranche, 5G auction in Dec 2025)

Focus Points

Sovereign cloud & AI – the next growth driver



Sovereign cloud

Exoscale – built in Europe, operated in Europe

- EU & AT data centers – data stays under European jurisdiction
- Independence from hyperscalers and volatile license models
- Aligned with EU Data Act, EUCS path and AI Act readiness
- Strategic resilience for critical national infrastructure



Sovereign AI

A1 Sovereign AI Stack on Exoscale



- Open-source data, ML, GenAI & agentic platform
- Locally hosted LLMs on Exoscale (e.g. Mistral, Llama)
- Fine-tuned A1 domain LLMs
- Hybrid by design – sovereign by default, hyperscaler when needed



We build it. We use it. We sell it.

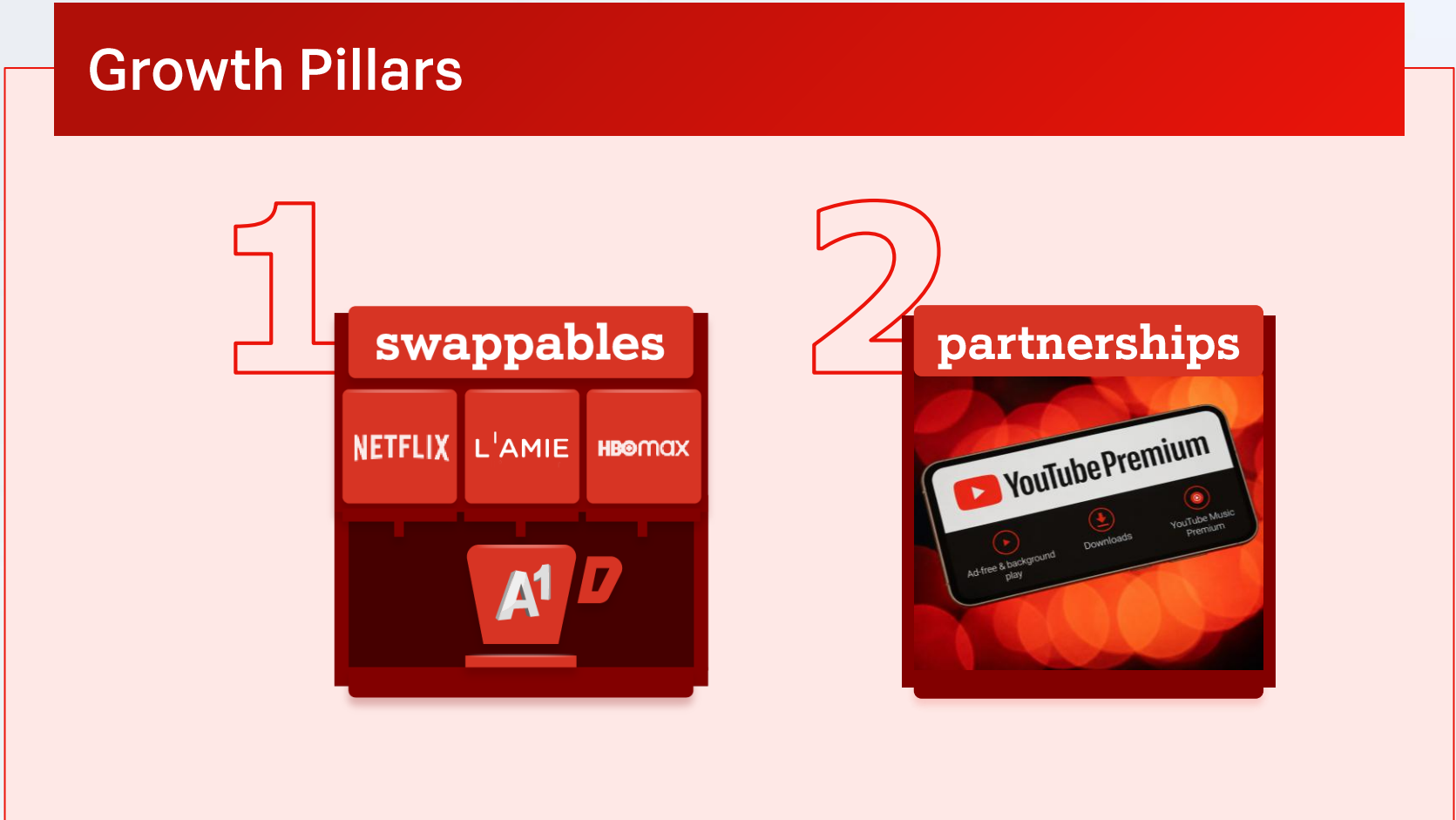
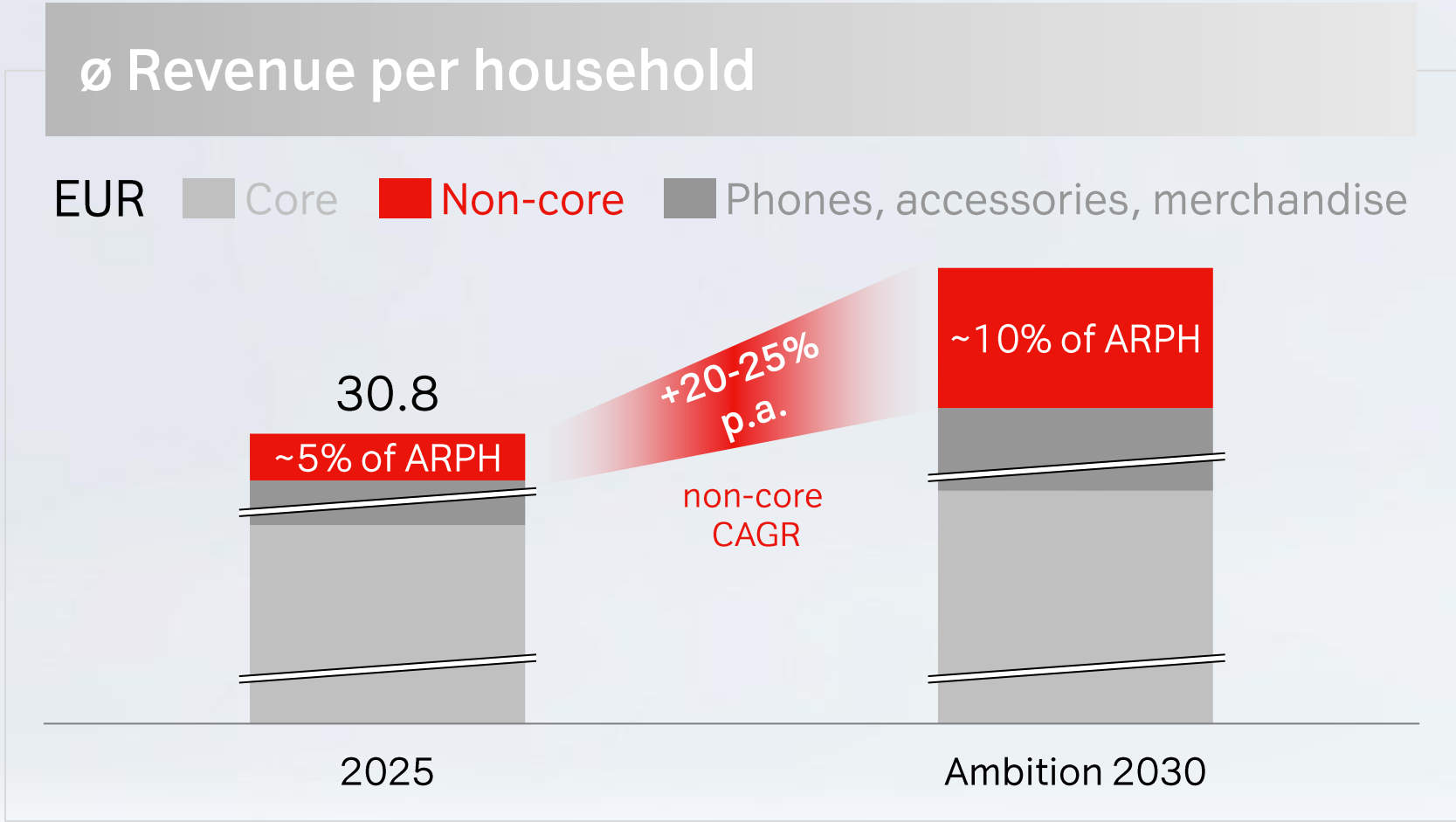
A1 is Customer Zero; sold as “Sovereign-AI-as-a-Service” to enterprises, SMEs and the public sector across all of CEE.



Largest geographic footprint

in DACH & CEE

Successfully scaling B2C non-core services – a strategic growth lever to stay relevant for customers

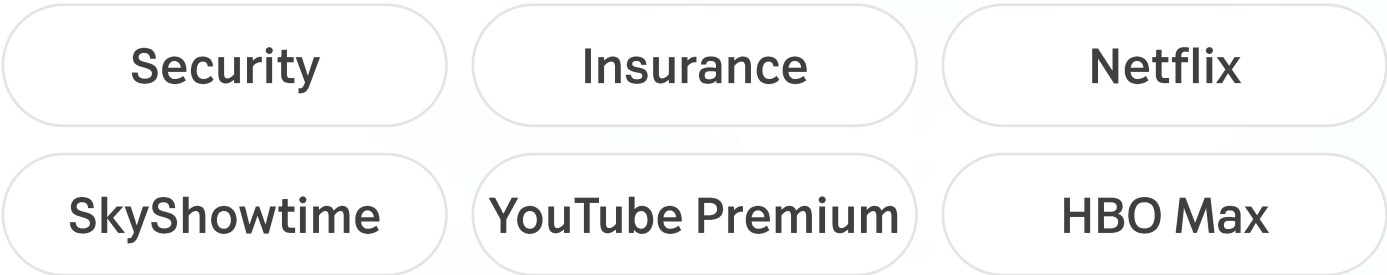


~70%
ratio of non-core services activated (3.4 mn) to total households* (4.9 mn)

~12%
of Group revenue growth from non-core services, 2025

~24%
non-core gross service revenue growth in H1 2026 vs. H1 2025

Key non-core services activated



Ø Revenue per household (B2C) represents 7 core A1 markets
All revenues gross consumer postpaid, standalone non-bundled products
11 * as of Dec 31, 2025; figure excluding Belarus



Outlook

Guidance 2026

Revenue growth

p.a.

+2-3%

Driven by CEE markets & service revenues; Upselling in mobile consumer segment, strong demand for connectivity and ICT solutions, fixed-line business in CEE

CAPEX

excl. spectrum

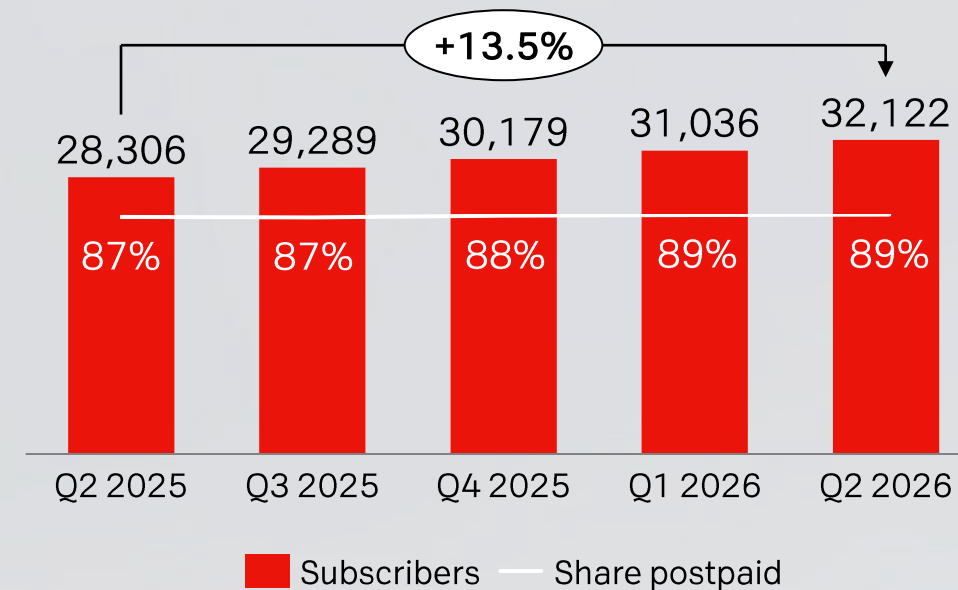
~ EUR 750 mn

Continuing expansion of fiber and 5G networks, both in Austria and CEE markets

Appendix

Customer development

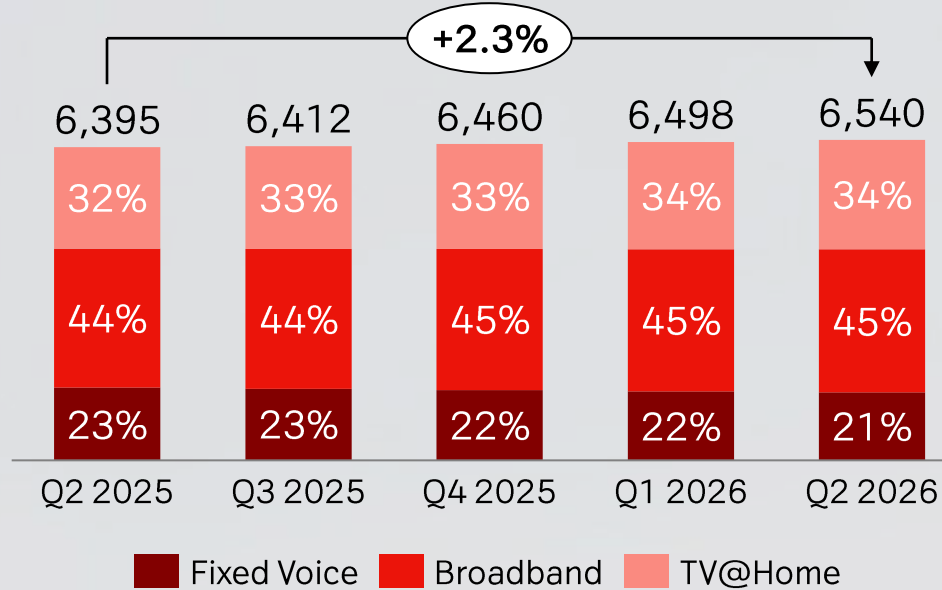
Mobile subscribers (in thousand)



+13.5%

Mobile subscribers

RGUs (in thousand)



+3.2%

broadband (BB)

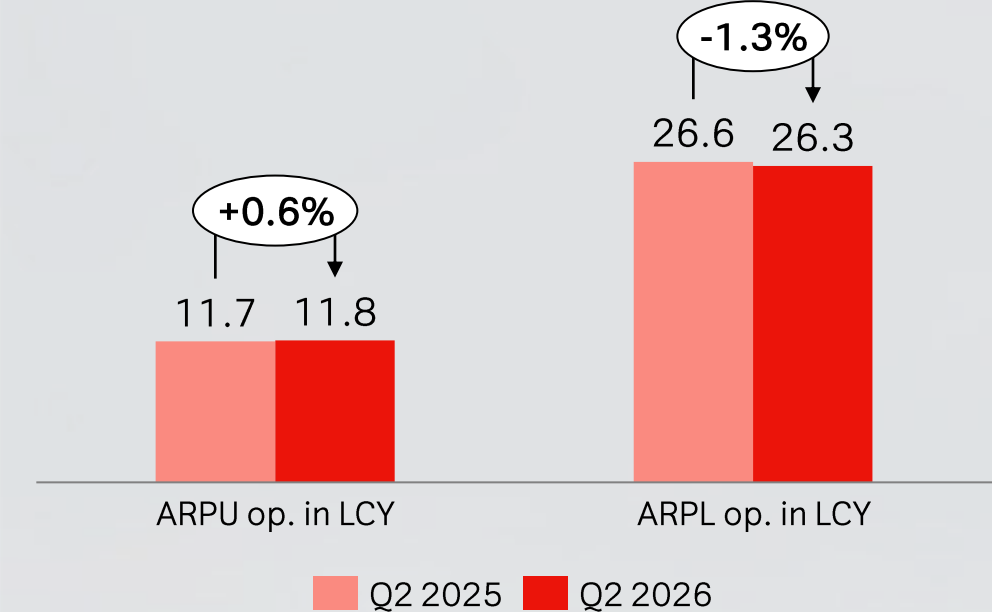
+15.0%

advanced BB

+7.4%

TV

Group ARPU and ARPL op.*



+0.6%

ARPU operative

-1.3%

ARPL operative

*operative = excl. M2M in LCY

P&L

in EUR mn	Q2 2026	Q2 2025	Δ	H1 2026	H1 2025	Δ
Revenues	1,429	1,370	4.2%	2,795	2,685	4.1%
OPEX	-885	-849	4.2%	-1,751	-1,685	3.9%
EBITDA	544	521	4.3%	1,044	999	4.4%
Margin	38.1%	38.0%	+0.0pp	37.3%	37.2%	+0.1pp
Restructuring	18	18	3.0%	54	53	1.0%
EBITDA excl. restructuring	562	539	4.3%	1,098	1,053	4.2%
Margin	39.3%	39.3%	+0.0pp	39.3%	39.2%	+0.1pp
EBITDAaL	434	414	4.9%	825	785	5.1%
Margin	30.4%	30.2%	+0.2pp	29.5%	29.2%	+0.3pp
EBIT	239	217	10.1%	436	401	8.9%
EBIT margin	16.7%	15.8%	+0.9pp	15.6%	14.9%	+0.7pp
Financial result	-15	-20	-21.0%	-30	-40	-24.6%
Income taxes	-48	-46	4.0%	-87	-84	3.4%
Net result	176	151	16.0%	319	277	15.4%
Net margin	12.3%	11.1%	+1.2pp	11.4%	10.3%	+1.1pp

Q2 2026

Revenues increase

- Driven by growth in all markets except Austria.

Total OPEX increase

- Primarily reflecting higher service and equipment costs; increases in CEE mitigated by savings in Austria.

Core OPEX stable

- Stable total workforce costs and disciplined cost management largely offset higher product-related and electricity costs.

EBIT increase

- Solid operational result and stable D&A.

Financial result improvement

- Driven by lower interest expense in financial liabilities.

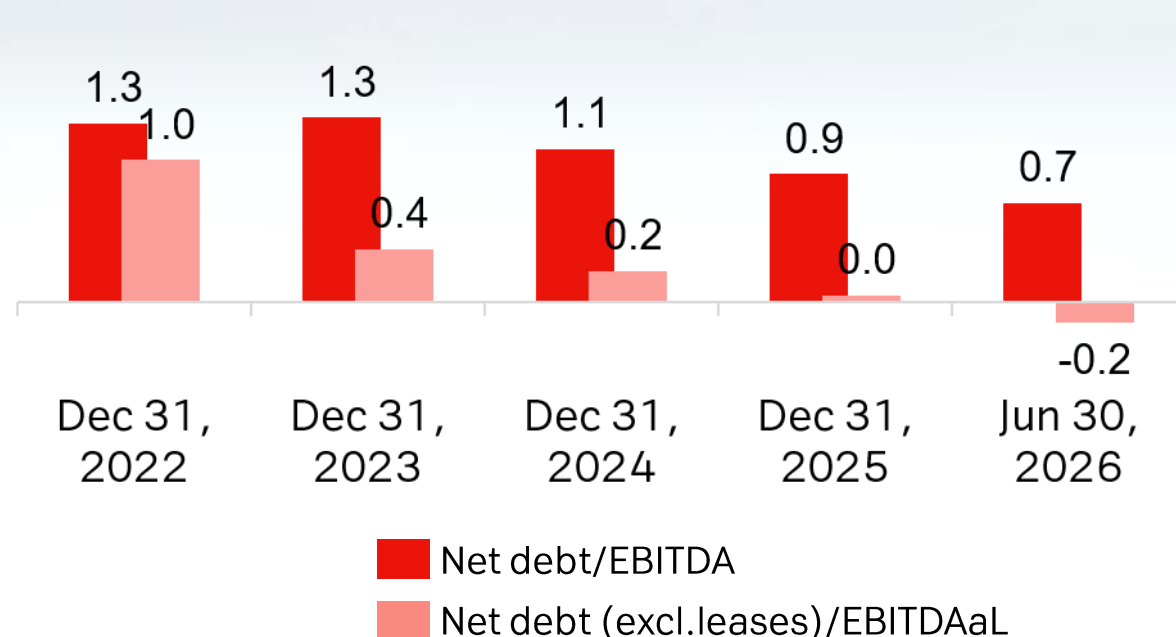
Net result increase by 16%

Conservative financial policy and investment-grade ratings as of June 30, 2026

Overview

- Total financial debt: EUR 795 mn
- Average cost of debt: 1.73%
- Cash & cash equivalents: EUR 710 mn
- Avg. term to maturity: 0.53 years

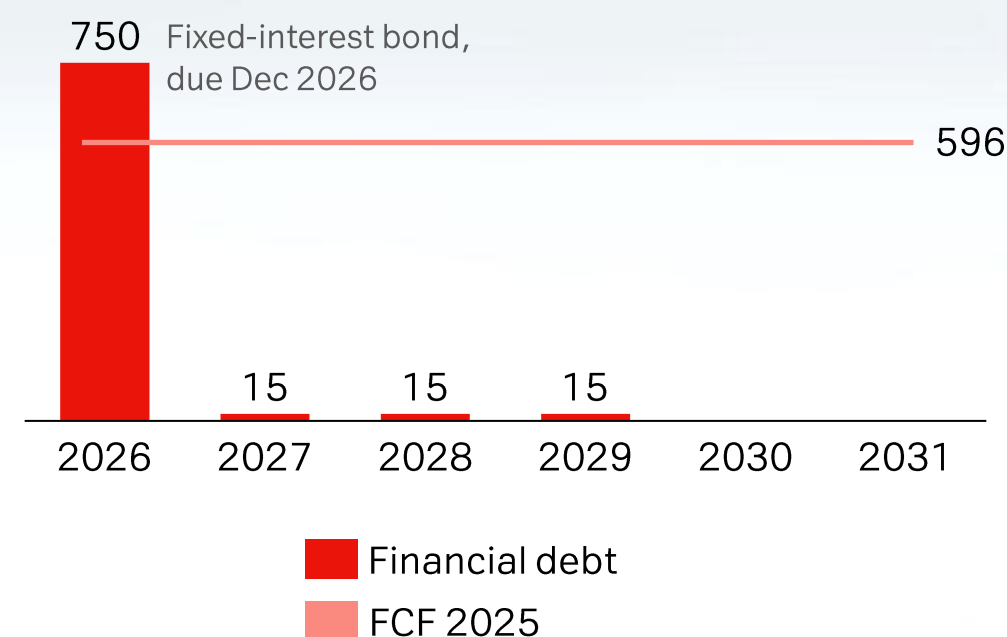
Net debt/EBITDA



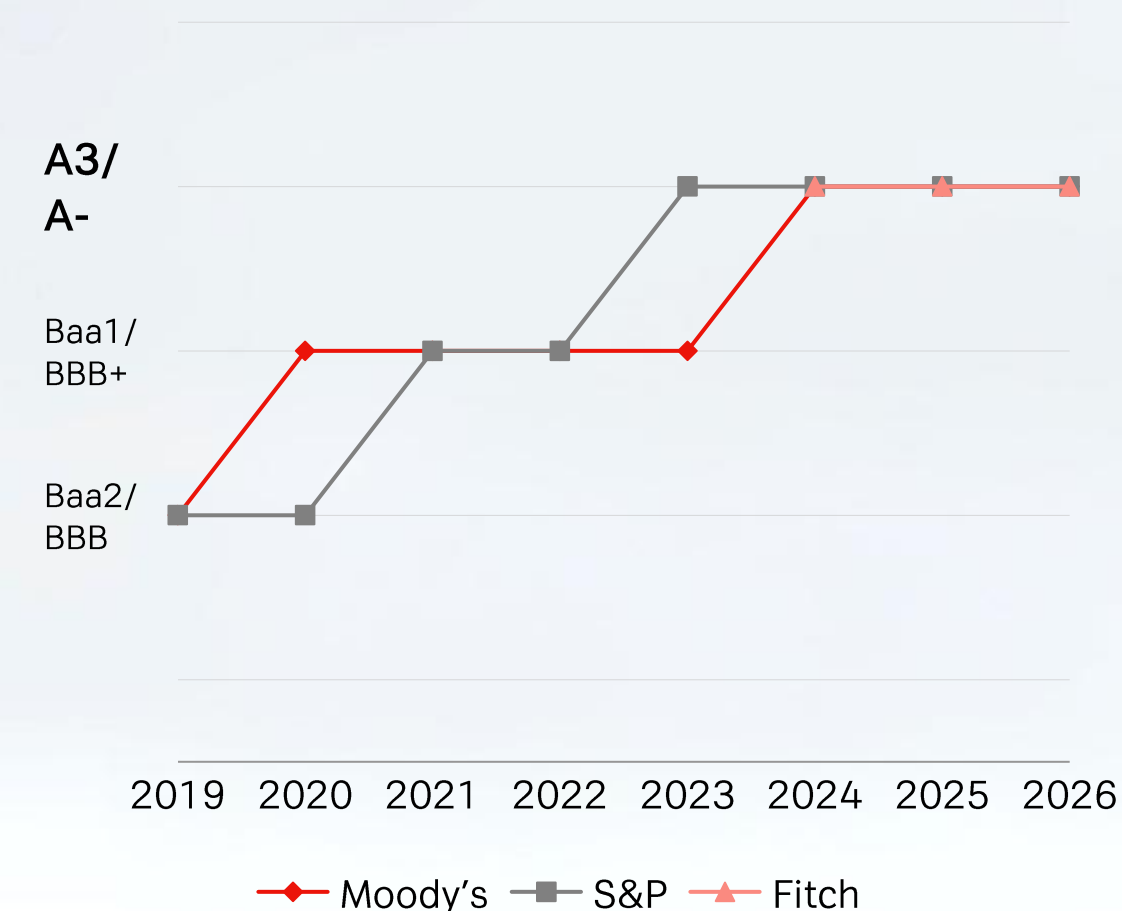
Lines of credit

- Total committed lines: EUR 1,315 mn
 - Thereof RCF: EUR 1,000 mn
 - Thereof bilateral credit lines: EUR 315 mn
- Undrawn committed credit lines: EUR 1,315 mn
- Average term to maturity: 3.82 years

Debt maturity profile



Credit ratings



- Fitch confirmed A- in 6/2026
- S&P confirmed A- in 5/2025
- Moody's confirmed A3 in 10/2025

End of Presentation

